

### THE MOST EXCLUSIVE RESORT IN THE CARIBBEAN



AGENCY TRAINING MANUAL V5 | AUGUST 2019









5 star luxury by the pool



Altos de Chavón



Teeth of the Dog



Marina & Yacht Club

# WELCOME

### TO CASA DE CAMPO **RESORT & VILLAS**

I invite you to experience and enjoy the unsurpassed amenities that make Casa de Campo the most unique destination in the Dominican Republic.

Here, you will discover that our resort has been a chosen escape of the global elite for decades, as we prepare to celebrate our 44th anniversary next year. Heads-of-states, financial entrepreneurs, Hollywood stars, sports professionals and top entertainers select Casa de Campo as their favoured tropical holiday for its exclusivity and easy access via British Airways' direct flights multiple times weekly from London Gatwick to Punta Cana and then a 45 minute road transfer to Casa de Campo.

Offering an exclusive high end luxury experience, our intimate paradise is filled with unmatched sports including 63-holes of famed Pete Dye-design including the Teeth of the Dog, the no. 1 course in Latin America and top 50 worldwide chosen by Golf Magazine. Enjoy an elite polo and equestrian centre, sport shooting and hunting on our private 245-acre Shooting Centre, as well as 10,000 acres of back country at Rancho Peligro, 13 har-tru tennis courts and a full service Marina & Yacht Club catering to 300 yachts.

Additional services include the Casa de Campo Spa, rich native history and culture at Altos de Chavon. Internationally-acclaimed culinary delights from fivestar Minitas Beach Club & Restaurant or poolside La Caña Restaurant, to hilltop dining al fresco in Altos de Chavon at La Piazzetta; or the luxurious and elegant SBG, the popular Pubbelly Sushi and La Casita seafood restaurant, all located at the Marina, bringing an evening full of fun and entertainment overlooking the Caribbean sea.



I hope you can visit us very soon and have the most memorable experience here at Casa de Campo Resort & Villas.

With warm, Caribbean regards, Andrés Pichardo Rosenberg

## CASA DE CAMPO AT A GLANCE

#### **EXPERIENCE**

- A pristine and private white sand beach and access to two secluded islands
- Live concerts with world class acts, in a 5,000-seat Grecian-style amphitheatre
- Wellness facility with extensive spa, holistic services, yoga & state of the art gym
- 16th century Italian style village, with restaurants, shops and an incredible fairy-tale like church
- Full-service marina and yacht club
- 7,000 acres to explore and enjoy

#### **SPORTS**

- 3 championship golf courses, designed by the legendary Pete Dye
- 13 Har-Tru tennis courts, private & group lessons provided by 25 pros and junior professionals
- Water sports, including fishing, kayaking, snorkelling, sailing and paddle surfing
- Extensive equestrian facilities, among the best in the Caribbean
- Polo facilities, trail rides, riding lessons, horse jumping and donkey polo
- Shooting centre offering extensive clay pigeon shooting & competitions

#### **FAMILIES**

- · Kids club & activities programme
- · Early Education Centre
- · Babysitting services
- Camp Frost summer camp for kids

#### RESORT LOCATION:

- · Southeast coast of the Dominican Republic.
- Casa de Campo/La Romana International Airport (code: LRM) - 5.5 miles/9 km, 5 min.
- Santo Domingo Las Americas International Airport (code: SDQ) - 59 miles/95 km, 60 min.
- Punta Cana International Airport (code: PUJ)
   45 miles/73 km, 45 min.





Gourmet dining



Tennis centre



Weddings in paradise

### SOMETHING FOR EVERYONE

There's plenty to see and do at Casa de Campo in La Romana, Dominican Republic. Spend your days doing as much or as little as you'd like, the choice is yours.



Explore this stunning 7,000-acre tropical playground in your own 4-passenger golf buggy, where there are gorgeous beaches, unmatched sporting facilities, numerous dining options and an all-inclusive option to enjoy it all.



#### THE CASA DE CAMPO INCLUSIVE EXPERIENCE INCLUDES:

#### **FULL-SERVICE CUISINE**

Full breakfast, snacks, lunch and dinner available at the 10 dining venues located throughout the resort or choose to dine in the comfort of you're room, suite or villa.

(Applicable room service delivery charge extra)

#### A VAST RANGE OF SPORTS

Unlimited horseback riding, tennis, and non-motorized water sports at Minitas Beach as well as one round of 25 shots skeet/trap shooting per week

#### **BAR FACILITIES**

Extensive cocktails, wine and non-alcoholic beverages by the glass at the resort's signature restaurants, bars, lounges, and from the Oasis golf course cart

(Bottles, mini-bar, premium bottled water, specialty cognacs, and premium brand liqueurs are not included)

#### **FAMILY ACTIVITIES**

Use of our supervised children's programs for ages 1-17, nanny services and our Family Fun Zone, an entertainment centre full of activities and games



### ROOMS & SUITES

32 SUPERIOR

32 DELUXE PATIO

91 ELITE

6 ELITE BALCONY,

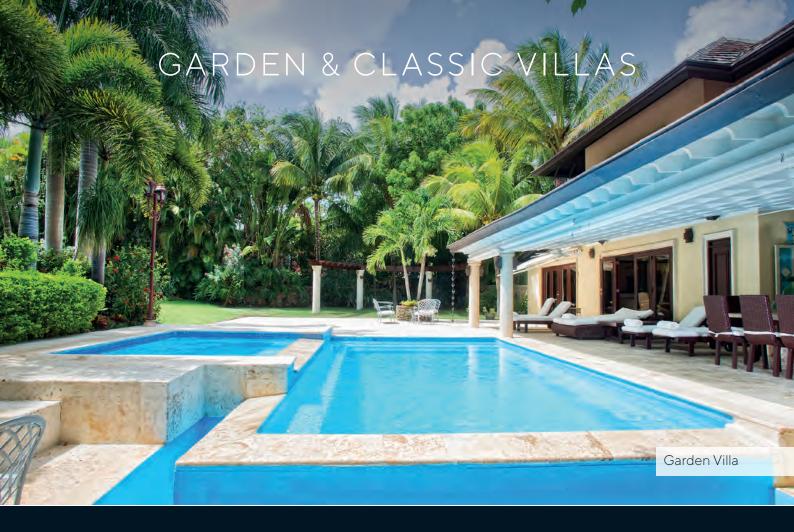
12 ELITE SUITES

## CONTEMPORARY COMFORTS AND LUXURIOUS AMENITIES

Casa de Campo Resort and Villas offers a range of hotel rooms to ensure you always stay in comfort and style. Choose from our entry Superior Casita rooms to be close to the course or our spacious 1 or 2 Bedroom Elite Suites, for when you need a little extra space. Each and every room comes equipped with luxury amenities and features a private bathroom. For your convenience, our front desk is open 24 hours a day, seven days a week to attend to your every need.

#### **ALL ROOMS INCLUDE**

- Complimentary 4-passenger personal golf cart
- FREE High-speed wireless internet
- Use of fitness centre
- Mini bar with espresso/coffee maker
- In-room safe
- 42" LCD flat-screen



GARDEN VILLAS - 9

CLASSIC VILLAS - 18

The Garden & Classic Villas offer the best of resort living with the added benefit of your own private retreat. We have villas in every size for every need, from cosy four-bedrooms to spacious five-bedroom spaces.

#### CLASSIC VILLAS INCLUDE

- Complimentary Golf carts for transportation within the resort
- · Daily breakfast prepared in the villa
- Private daily maid service from 7am-7pm
- Butler service from 7am-7pm each day for light cooking, bartender services, packing/unpacking.
- One round-trip private airport transfer from/to La Romana.

- Use of the Fitness Centre.
- · Personalized check-in and orientation in villa.
- Welcome amenities upon arrival:

   3 bottles of premium brands, bottle of Moet
   & Chandon champagne, deluxe assorted
   appetizers, tray of assorted seasonal fruits, cheese and crackers
- Concierge service for all sports and restaurant reservations or other assistance.



EXCLUSIVE VILLAS - 13 OCEANFRONT VILLAS - 7

Enjoy the ultimate in luxury Caribbean living from the comforts of your own expansive villa. From tastefully decorated, warm and homely 4-bedroom villas to beautifully spacious 10-bedroom villas, sophisticated and stylish.

#### **EXCLUSIVE & OCEANFRONT VILLAS INCLUDE**

- Complimentary Golf carts for transportation within the resort
- Daily breakfast prepared in the villa
- Private daily maid service from 7am-7pm
- Butler service from 7am-7pm each day for light cooking, bartender services, packing/unpacking.
- One round-trip private airport transfer from/to La Romana.

- Use of the Fitness Centre.
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   3 bottles of premium brands, bottle of Moet
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### FINE DINING

#### GOURMET DINING EXPERIENCE

One of the simplest and most intimate pleasures in life is sharing a meal. Through breaking bread together we can experience different cultures and faraway lands without ever leaving the table. At Casa de Campo Resort and Villas, every meal is a chance to explore, learn, and enjoy.

Let us take you on a culinary journey around the world where no two meals or experiences are ever the same, and every dish is created with its own personality and flavour.

Choose from our 10 dining venues available in the All-Inclusive plan, for special occasions dine in the elegant SBG at the Marina or at the luxurious Minitas Beach Club & Restaurant or pick from any of the numerous independent venues on property.





## 10 DINING VENUES IN THE INCLUSIVE EXPERIENCE

- · La Casita Fine Spanish cuisine and tapas
- La Piazzetta Gourmet, traditionally prepared Italian cuisine
- Lago Restaurant Fresh and local traditional Dominican cuisine
- La Caña Mediterranean fare in the heart of the Caribbean
- Pubbelly Sushi A quaint sushi tavern
- The 19th Hole Build-your-own-sandwich bar
- Dye Fore Bar Light fare, salads and sandwiches
- · Chilango Taquería Mexican street food
- Epicure Food Truck Grilled fare, burgers/salads
- Massa Food Truck Pizzas and flatbreads

#### **2 FINE DINING RESTAURANTS**

(Additional surcharge applies)

- Minitas Beach Club & Restaurant –
   Mediterranean and Latin American cuisine
- SBG Mediterranean and fusion cuisine

## 5 BARS & LOUNGES IN THE INCLUSIVE EXPERIENCE

- · Coco Mar Beach Bar
- 19th Hole Overlooking famous Teeth of the Dog golf course
- La Terraza Bar Roof top bar
- La Cana Bar & Lounge Live music and dancing in lively lounge atmosphere
- Dye Fore Bar Overlooking the Chavón River and the Dye Fore golf course
- · Squeeze! Juice Bar Minitas Beach
- Plus, entry to the Genesis Nightclub included in the Inclusive Experience

Plus, many independent restaurants, bars, wineries, cafes and ice cream parlours within the resort complex that are chargeable locally.



#### TEETH OF THE DOG

Pete Dye's signature golf course, the #1 course in the Caribbean, and the #39 ranked course in the world—Teeth of the Dog has a reputation that's well deserved. Meticulously hand carved from the rugged rock and coral of the Dominican coastline, the hard-fought and challenging creation of Teeth of the Dog is an apt description for what playing a round can be like



#### DYE FORE

Let's talk numbers: 27 holes; 7,740 yards long; 7 cliff-side holes dropping 300 feet to the Chavón River below; and breathtaking 360 views. By our calculations Pete Dye's masterpiece, Dye Fore, has a winning formula. Characterized by spectacular views of the Dominican mountains, the Chavón River, the Marina, and Altos de Chavón, this challenging cliff-side course is a delight for players of all levels.



#### THE LINKS

Reminiscent of traditional links courses typically found in the British Isles, these 18 holes wind through the interior of Casa de Campo and offer spectacular views of the Caribbean Sea and the Resort grounds. Rolling hills and ocean views offer a unique and fun golf experience.

Golf packages and individual rounds of golf are available to be pre-booked for your clients via all your favourite tour operators.

### LEISURE ACTIVITIES







#### **HEALTH & WELLNESS CENTRE**

The Spa is the perfect place to relax and rejuvenate both your body and mind. We use Ayurvedic techniques and local organic ingredients to detoxify, regenerate, and renew.

Surrender to the healing power of touch as our massage therapists melt away any tension or calm your mind with a soothing hot oil treatment.

Regardless of what you're looking for, we have a treatment or service that will leaving you feeling refreshed and inspired.

Casa de Campo Resort and Villas' state-of-the-art fitness centre has everything you need to work up a sweat and stay fit. Choose from fitness classes, private sessions with a personal trainer, or workout on your own on the free weights and cardio machines

## BEST YEAR ROUND SHOOTING FACILITY IN THE CARIBBEAN

For an authentic in-the-wild shooting experience, look no further than Casa de Campo's spectacular 245-acre Shooting Centre.

With over 200 stations for sporting clays, not to mention trap and skeet shooting, plus the main feature, a 110 ft. tower that projects sporting clays—one of the largest in the world—our facility is the most comprehensive in the Caribbean.

Discover the thrill of shattering a four-inch clay disc hurtling through the air at speeds of upwards of 41mph with a well-aimed shot.

The Shooting Centre at Casa de Campo offers over 200 stations for trap, skeet, and sporting clays along with two Pigeon Rings, Colombaire pigeons, and a driven pheasant, partridge, and duck shoot.

### LEISURE ACTIVITIES

## THE LARGEST TENNIS CENTRE IN THE CARIBBEAN

Slice, serve, and find your sweet spot under the warm Caribbean sun on one of Casa de Campo Resort and Villas' La Terraza Tennis Centre's 13 immaculate fast-dry Har-Tru tennis courts—that is, if the view doesn't distract you first. Dubbed the Wimbledon of the Caribbean, the Tennis Centre is the perfect place for players of all levels.

With over 25 pros and junior professionals on staff beginners can learn from the best while more advanced players can brush up on their skills through private and group lessons. And with an abundance of local talent, there's always someone available to serve up a challenging game, set, and match.



## THE MOST COMPREHENSIVE STABLES IN THE CARIBBEAN

Casa de Campo Resort and Villas' extensive equestrian centre is among the best in the Caribbean. If you've never saddled-up before, our expert staff is on hand for lessons in English or Western-style riding and jumping, and even grooming techniques and rodeo stunts.

#### POLO AT CASA DE CAMPO

Experience the thrill and the majesty of polo right here at Casa de Campo. Our polo facilities—which include three playing fields and one practice field—are among the best in the Caribbean, and we're proud to have the largest string of polo ponies under a single brand in the world.

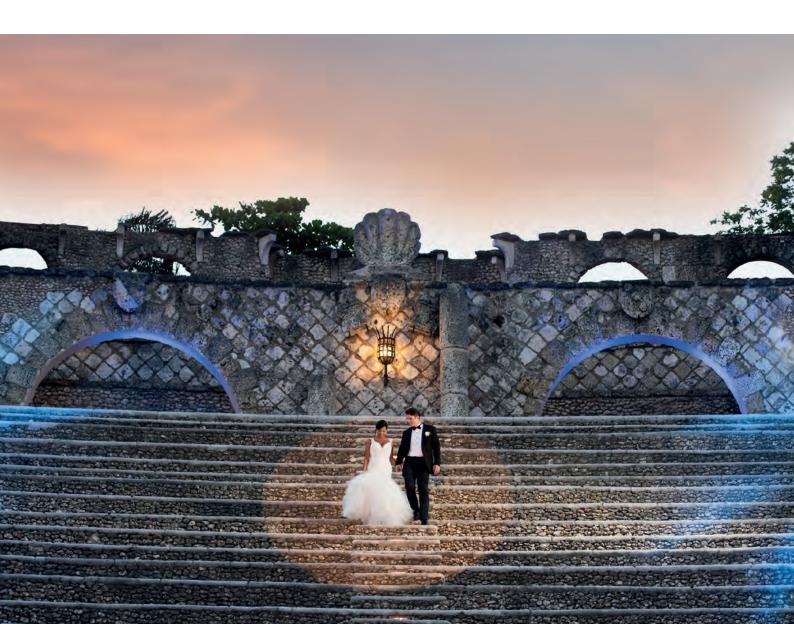


## WEDDINGS & HONEYMOONERS

### Say "I do" with paradise as your backdrop

Among the most coveted Dominican Republic wedding venues, at Casa de Campo Resort and Villas, not only can your wedding dreams become reality, they can come to life in ways that you've never imagined. Our specialty is creating one-of-a-kind experiences in our stunning natural surroundings and indoor venues. From a simple beach ceremony on the shores of the Caribbean Sea, to something slightly grander like saying "I do" on the steps of a 16th-century replica Mediterranean amphitheatre, the possibilities for a memorable day are endless.

Most people travel to an exotic destination for the honeymoon, but since you're already here, why not complete the whole experience and spend a little extra alone time at Casa de Campo Resort and Villas? Wake up in paradise and enjoy our stunning resort amenities while spending some quality time together. From walking hand-in-hand on Minitas Beach, to a relaxing couples massage, to a candlelit dinner, there's plenty of opportunity for a little bit of romance.



### ALTOS DE CHAVÓN



#### STEP BACK IN TIME

Altos de Chavón is a place like no other—a replica 16th century Mediterranean village in the heart of the Dominican countryside. Meticulously designed by Dominican architect, Jose Antonio Caro, and Italian master designer and cinematographer, Roberto Coppa, every detail of Altos de Chavón was hand-crafted by local artisans.

#### ALL THE WORLD'S A STAGE

At the centre of Altos de Chavón is the stunning 5,000-seat Grecian-style amphitheatre. This architectural wonder has been the setting for countless concerts, events, and performances since its inauguration in 1982 by none other than the late

Frank Sinatra for the live HBO special, "The Concert of the Hemispheres." Other notable performers who have graced the stage include Sting, Elton John, Andrea Bocelli, Gloria Estefan, Alejandro Fernández, Marc Anthony, Spyro Gyra, Michel Camilo, Juan Luis Guerra, Julio Iglesias, Placido Domingo, and many more to come.

#### **GENESIS NIGHTCLUB**

When visiting Casa de Campo, a night of cocktails, music and dancing at Genesis Nightclub is not to be missed! Designed with care and dedication, and with a great team of professionals the Genesis experience is second to none.

### LA MARINA



#### **FULL-SERVICE MARINA**

The heart of Casa de Campo Resort and Villas' ocean playground is the Marina—the vision of Gianfranco Fini and Piero Giacosa. Inspired by the quaint seaside villages that dot the Mediterranean coastline, the Marina is more than just a place to moor, it's an entire community for sport fishermen, yachting enthusiasts, and landlubbers alike.

Browse the shops, dine under the stars overlooking luxury yachts and speedboats, and if the mood strikes you, purchase your own boat from our expert sales team. With over 90,000 square meters, the Marina at Casa de Campo will give you plenty to see and do.

#### YACHT CLUB

A beautiful, stately building with stunning architectural features like a winding staircase and open upper and lower terraces, the Yacht Club is the heart of the Marina. Seafarers from around the world have been drawn to this facility and charming port of call.

#### SPORT FISHING

With the waters just offshore teeming with blue marlin, you never have far to go to fish in some truly spectacular seas. The Marina is home to an active fishing club, as well as plenty of chances for casual fishers to get their feet wet—so to speak—in this thrilling sport.



#### CASA DE CAMPO OFFICE FOR:

UK, Ireland, Germany, Italy, Scandinavia

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